

# STANDARD QUOTATION AND SPECIFICATION FORM

• WITH SHIPMENTS ON AND AFTER

1 STATE Washington		2 DATE SUBMITTED 12-20-03	
3 BRAND NAME Kahlua Mudslide		4 EFFECTIVE DATE * 1-1-04	
5 <input checked="" type="checkbox"/> STATE STOCK PLAN	6 <input type="checkbox"/> BAILMENT PLAN	7 <input type="checkbox"/> SPECIAL ORDER PURCHASE PLAN	
8 TYPE	9 CLASS	10 FORMULA	
11 AGE/VINTAGE	PROOF/ALCOHOL CT.	13 DOMESTIC <input checked="" type="checkbox"/>	14 IMPORTED
15 DISTILLED/PRODUCED BY American Beverage Company		16 ADDRESS 1 Daily Way, Verona, PA 15147	
17 BOTTLED BY American Beverage Company		18 ADDRESS 1 Daily Way, Verona, PA 15147	
19 SOLD UNDER ANY OTHER LABEL YES <input type="checkbox"/> PROOF <input type="checkbox"/> AGE <input type="checkbox"/> NO <input checked="" type="checkbox"/> EXPLAIN			
20 SHIPPING PT Los Angeles, CA or Verona, PA 21 F.O.B. POINT Los Angeles, CA or Verona, PA 22 FRT. PER CWT Included			
OTHER SHIP POINTS: Various Points			

23 <input checked="" type="checkbox"/> NEW ITEM	26	CASE COST CHANGE	29 <input type="checkbox"/> PACK CHANGE
24 <input type="checkbox"/> PROOF CHANGE	27	VENDOR CHANGE	30 <input type="checkbox"/> OTHER
25 <input type="checkbox"/> AGE CHANGE	28	SIZE CHANGE	

	1.75L	LITER	750ML	375ML	200ML	50ML
31 OUNCES PER BOTTLE	59.2	33.8				
32 UNIT PACK	6	12				
33 VENDOR NO.	74806 02302 0	74806 02102 6				
34 STATE CODE	999-888073-17	999-888072-10				
35 PALLETIER QUANTITY	15	14				
36 CASE WEIGHT	29.3	33.8				
37 NET COST F.O.B. SHIP POINT	19.08	25.24				
38 FREIGHT	1.00	1.00				
39 OCEAN FREIGHT						
40 MARINE INSURANCE						
41 OTHER CHARGES						
42 ADD DISCOUNT OR INSERT NET						
43 TOTAL INVOICE COST	20.08	26.24				
(IN BOND) YES <input type="checkbox"/> NO <input type="checkbox"/>						
44 CASE DIMENSIONS (L,W,H)	13.6x9.2x12.6	13.4x10.1x12.8				
46 LAST PREVIOUS QUOTE						
47 DATE	12/16/03	12/16/03				
48 CASE INCREASE (DECREASE)	\$ 5.66	\$ 3.51				

**PLAINTIFF'S EXHIBIT**

CASE NO. **CV04-0360P**

EXHIBIT NO. **329**

50 TERMS (NET/DISCOUNT) NET 30 DAYS ON INVOICED AMOUNT

<p>51 ARE THE ABOVE PRICES THE LOWEST QUOTED TO ANY OTHER CUSTOMER <input checked="" type="checkbox"/> YES NO <input type="checkbox"/></p> <p><small>CARD USE ONLY</small></p> <p style="font-size: 1.2em;">1,758 .4745 = 5.99</p>	<p>52 REPRESENTATIVE FOR THE STATE Brian Young</p> <p>Levine &amp; Sons 2301 East Valley Road Renton, WA 98055 (206) 808-6114</p> <p>53 WE CERTIFY THAT THE FOREGOING IS CORRECT American Beverage Company 34-0730294 1 Daily Way 800-245-2929 Verona, PA 15147</p> <p style="text-align: right;">Steve Krug</p>
<p>Supplier Number</p> <p>Resp to Costco RFP 6578</p>	<p>BY: _____ TITLE Regional Sales Manager</p>